

DESC-BZ

December 21, 1998

**SUBJECT:** Atlantic/Europe/Mediterranean (AEM) Award & Supply Data, for JP8 Supplemental Solicitation RFP SP0600-99-R-0007 with Amendments 0001 through 0003

**TO:** See Distribution List

Forwarded for your information is the Award & Supply Data for the Atlantic/Europe/Mediterranean (AEM), Purchase Program 1.1i Supplemental Solicitation SP0600-99-R-0007 with Amendments 0001 through 0003, for the following product:

<b>RFP Item No.</b>	<b>Product</b>	<b>Quantity (USG)</b>	<b>Delivery Periods</b>
0100	JP8	150,318,000	<u>Atlantic /Europe/Mediterranean:</u> <u>For line items 0101 – 0106:</u> January 1, 1999 through June 30, 1999 plus a 30 day carry-over period <u>For line item 0107:</u> November 13, 1998 through December 31, 1998 plus a 30 day carry-over period <u>For line item 0108:</u> November 13, 1998 through February 15, 1999 plus a 30 day carry-over period

The contracts listed in this Award & Supply Pattern escalate based on the following:

<b>REFERENCE PRICE TABLE</b>			
<b>Name of Publication</b>	<b>Heading Under Which Reference Price is Published and Price Report</b>	<b>Location Where Reference Price is Applicable</b>	<b>Reference Price effective October 1, 1998 (Excludes All Taxes)</b>
Platt's Oilgram Price Report (U.S. Edition)	Spot Price Assessments (European Bulk)	See Below	Compute average low/high for ten published effective days' price preceding date of lift. (17 September – 30 September, 1998)

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<b>Product (Item Number)</b>	<b>Reference Product (Location)</b>	<b>Reference Price/USG effective October 1, 1998</b>
JP8 (0100)	Jet Kerosene (100% Cargoes CIF NWE Basis ARA)	\$0.445238

Encl

DONALD E. PESCHKA  
Chief, Contracting Division  
Bulk Fuels

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SUMMARY OF AWARDS ATLANTIC/EUROPE/MEDITERRANEAN SP0600-99-R-0007					
FOB Point	Mode & O/D	Product	Quantity (USG)	Unit Price Effective Oct 1, 1998 (USD/USG)	Estimated Dollar Value
<b>SP0600-99-D-0454</b>	<b>Agip Petroli S.P.A. – November 13, 1998</b>				
NATO Junction at Fiorenzuola	PL/O	JP8 w/CI & SDA	9,408,000	\$0.446484	\$4,208,847.55
		<b>TOTALS</b>	<b>9,408,000</b>		<b>\$4,208,847.55</b>
<b>SP0600-98-D-0478, P00004</b>	<b>Compania Espanola de Petroleos S.A. – November 13, 1998</b>				
Huelva, Spain	PL/O	JP8 w/o	12,978,000	\$0.434179	\$5,634,775.06
DFSP Rota, Spain	PL/D	JP8 w/all	12,600,000	0.450232	5,672,923.20
Algeciras/Huelva, Spain	TK/O	JP8 w/o	3,540,000	0.431548	1,527,679.92
Algeciras/Huelva, Spain*	TK/O	JP8 w/o	31,500,000	0.431548	13,593,762.00
		<b>TOTALS</b>	<b>60,618,000</b>		<b>\$26,429,140.18</b>
<b>SP0600-98-D-0479, P00002</b>	<b>Fina Europe, SA - November 13, 1998</b>				
Antwerp, Belgium	PL/O	JP8 w/SDA	4,000,000	\$0.439741	\$1,758,964.00
Antwerp, Belgium	PL/O	JP8 w/SDA	4,000,000	0.439941	1,759,764.00
Antwerp, Belgium	PL/O	JP8 w/SDA	4,000,000	0.440441	1,761,764.00
Antwerp, Belgium	PL/O	JP8 w/SDA	4,000,000	0.440991	1,763,964.00
Antwerp, Belgium	PL/O	JP8 w/SDA	4,000,000	0.441311	1,765,244.00
Antwerp, Belgium	PL/O	JP8 w/SDA	4,402,000	0.441811	1,944,852.02
		<b>TOTALS</b>	<b>24,402,000</b>		<b>\$10,754,552.02</b>
<b>SP0600-99-D-0453</b>	<b>Motor Oil (Hellas) – November 13, 1998</b>				
Aghii Theodori Greece	TK/O	JP8 w/all	27,930,000	\$0.436921	\$12,203,203.53
Aghii Theodor, Greece	TK/O	JP8 w/o	2,760,000	0.431993	1,192,300.68
DFSP Athens, Greece**	PL/D	JP8 w/all	25,200,000	0.436560	11,001,312.00
		<b>TOTALS</b>	<b>55,890,000</b>		<b>\$24,396,816.21</b>
All Contracts		<b>Total</b>	<b>150,318,000</b>		<b>\$65,789,355.96</b>

\* For Line item 0108 with a delivery period of November 13, 1998 through February 15, 1999, plus the 30 day carry-over period.

\*\* For Line item 0107 with a delivery period of November 13, 1998 through December 31, 1998, plus the 30 day carry-over period.

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<b><u>UNSUCCESSFUL OFFERORS</u></b> <b>The following companies were unsuccessful for JP8 under Solicitation SP0600-99-R-0007:</b>			
<b>Contractor/FOB Point</b>	<b>Product</b>	<b>Mode &amp; O/D</b>	<b>Best &amp; Final Price (USD/USG)</b>
<b>Aral Aktiengesellschaft</b>			
Lingen, Germany	JP8 w/SDA	PL/O	\$0.449044
Lingen, Germany	JP8 w/SDA	PL/O	\$0.449805
Lingen, Germany	JP8 w/SDA	PL/O	\$0.452089
Lingen, Germany	JP8 w/SDA	PL/O	\$0.452850
Lingen, Germany	JP8 w/SDA	PL/O	\$0.455134
Lingen, Germany	JP8 w/SDA	PL/O	\$0.455895
<b>Essoair International</b>			
Rotterdam, Netherlands	JP8 w/SDA	PL/O	\$0.454000
Satchell Lane, UK	JP8 w/o	PL/O	\$0.472600
<b>Refinery Associates of Texas, Inc.</b>			
Rotterdam, Netherlands	JP8 w/SDA	PL/O	\$0.460462
Hamble, UK	JP8 w/o	PL/O	\$0.466552

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<b>SUPPLY PATTERN JP8 (0100)</b> <b>ORDERING PERIOD:</b> <b>Date of Award to June 30, 1999</b> <b>RFP SP0600-99-R-0007 Through Amendment 0003</b> <b>REFERENCE PROGRAM: 1.1i</b> <b>REFERENCE PR: SC0600-98-0251, Amendment 7</b>			
<b>Activity/Contractor</b>	<b>Requirement Quantity (USG)</b>	<b>Award Quantity (USG)</b>	<b>Award Price (USD/USG)</b>
----AZORES---- Lajes Field, Azores <b>Motor Oil (Hellas)</b> Aghii Theodori, Greece	9,870,000	9,870,000	\$0.436921
----EUROPE---- DFSP Central European Pipeline System (CEPS) <b>Fina Europe, SA</b> Antwerp, Belgium <b>Fina Europe, SA</b> Antwerp, Belgium <b>Fina Europe, SA</b> Antwerp, Belgium <b>Fina Europe, SA</b> Antwerp, Belgium <b>Fina Europe, SA</b> Antwerp, Belgium <b>Fina Europe, SA</b> Antwerp, Belgium	24,402,000	4,000,000 4,000,000 4,000,000 4,000,000 4,000,000 4,402,000	\$0.439741 \$0.439941 \$0.440441 \$0440991 \$0.441311 \$0.441811
----UNITED KINGDOM---- RAF Lakenheath, United Kingdom <b>Compania Espanola de Petroleos S.A.</b> Algeciras/Huelva, Spain <b>Motor Oil (Hellas)</b> Aghii Theodori, Greece	6,300,000	3,540,000 2,760,000	\$0.431548 \$0.431993

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----SPAIN---- DFSP Rota, Spain <b>Compania Espanola de Petroleos S.A.</b> Algeciras, Spain DFSP Moron AB, Spain <b>Compania Espanola de Petroleos S.A.</b> Huelva, Spain	12,600,000	12,600,000	\$0.450232
----ITALY---- Aviano AB, Italy <b>Agippetroli S.P.A.</b> NATO Junction at Fiorenzuola DFSP Gaeta, Italy <b>Compania Espanola de Petroleos S.A.</b> Algeciras/Huelva, Spain	9,408,000  31,500,000	9,408,000  31,500,000	\$0.447369  \$0.431548
----TURKEY---- Incirlik AB, Turkey <b>Motor Oil (Hellas)</b> Aghii Theodori, Greece	18,060,000	18,060,000	\$0.436921
----GREECE---- DFSP Athens, Greece <b>Motor Oil (Hellas)</b> Aghii Theodori, Greece	25,200,000	25,200,000	\$0.436560
Total Quantity Awarded		150,318,000	